

to manufacturing or commercial operators exporting goods manufactured in Quebec, provided they meet the criteria set out in regulations under the Act. Finally, through its Industrial Research Institute, the province makes information and technical assistance available to industry throughout the province.

Ontario. The Ontario Development Corporation (ODC), the Northern Ontario Development Corporation (NODC) and the Eastern Ontario Development Corporation (EODC) are Crown agencies established by the Ontario government to provide financial and advisory services to business in order to stimulate industrial growth, economic development and employment opportunities in the province. They report to the Ontario Legislature through the Minister of Industry and Tourism. Their activities are governed by boards of directors composed of representatives from the business and financial communities and organized labour.

Loan programs administered by the ODC, NODC and EODC include the Ontario Business Incentive Program which provides loans to encourage industrial and economic development in Ontario. Incentive loans are repayable, although initial repayment may be deferred. The loans may be interest free or at a rate lower than ODC's prevailing rate of interest.

Term loan programs include: small business loans to Canadian-owned companies in the province to expand their operations in manufacturing or services closely allied to manufacturing; venture capital loans to Canadian-owned companies to introduce new technology; pollution control equipment loans to companies which must install approved pollution control equipment and are unable to finance it from their own resources; tourist industry loans for tourist resort operators to upgrade existing facilities and to establish new accommodation; export support loans to finance the production and warehousing of goods for export against specific orders; and industrial mortgages and lease-backs to assist with the establishment or expansion of manufacturing facilities.

The ODC administers Northam Industrial Park in Cobourg and Huron Industrial Park in Centralia where it rents industrial space and housing. It also manages the sale and leasing of property in Sheridan Park near Toronto to companies engaged in industrial research and development.

The Ontario Ministry of Industry and Tourism has several programs to assist business people. The Tourism Division provides information on location and expansion of tourist operations, economic studies and other pertinent material; it advises tourist and service industry operators on ways to increase and improve their operations. The Industry Division has specific services available to assist manufacturing companies and supporting service industries to maximize use of facilities, apply technology, establish new production facilities and find business opportunities. Technology, industrial design and development, product performance, domestic and international marketing and loan programs are discussed in seminars with independent business people, industrial commissions and municipal councils. The Manufacturing Opportunity Days program presents new products and processes, licensing opportunities, joint ventures from around the world and contracts for tendering.

The Ministry maintains 21 field offices throughout the province to meet local needs and problems and also has a work force covering 35 countries in 15 international field offices; six are in the United States — Boston, Chicago, Cleveland, Los Angeles, Minneapolis and New York. Others are located in Mexico City, São Paulo, Brussels, Frankfurt, London, Milan, Stockholm, Tokyo and Vienna. To aid the manufacturer, the international staff works in conjunction with industrial development officers in Toronto to arrange trade missions, business appointments, plant visits, incoming buyer missions, tourist incentive programs, and to provide consulting services with government and investment representatives. Some trade missions include visits to international trade fairs and exhibitions enabling executives from Ontario companies to see new products and manufacturing techniques which could increase product diversification, manufacturing volume and profits. In addition this program introduces Ontario companies to foreign concerns wishing to establish contacts for licensing or joint ventures or expansion in Canada.

In Mississauga, Ont., the Sheridan Park Corporation has established the Sheridan Park Research Community, a \$42 million undertaking employing 1,600 persons in 10 resident companies and corporations. It has research laboratories and facilities that offer an exchange of ideas and techniques and help participating companies stay competitive in world markets.